

## 2017 Annual West Virginia Construction Conference

Holiday Inn & Suites Charleston West  
South Charleston, WV

December 14, 2017  
9:00am - 4:00pm

For over 20 years, Brown Edwards has offered construction symposiums with professionals from the industry and related businesses providing crucial information. *Attendees have an opportunity to meet industry experts as well as the benefit of interacting with other contractors, subcontractors, and suppliers in the industry.* This year's program continues our tradition of offering excellent instructive information and guidance to help prepare you for the latest industry opportunities and challenges. This conference attendance offers approximately 6 hours of CPE credits.

There is no charge to attend this conference. To register, email Debbie Bradley ([dbradley@becpas.com](mailto:dbradley@becpas.com)) or call our office, (304) 343-4188. **Seating is limited so we suggest you register by December 7, 2017.**

#### Additional Information:

- Prerequisites: *Basic knowledge of the construction and construction-related industry*
- Who should attend: *Industry professionals, related businesses, business owners, CEOs, others are welcome*
- Advanced preparation: *None*
- Program level: *Intermediate*
- Delivery method: *Group Live*

	<b>Agenda</b>	
8:15 - 9:00	<i>Registration/Continental Breakfast</i>	
9:00 - 9:50	<b>AGC – Construction Industry Outlook for WV</b> 1 hr.	<b>Ken Simonson</b> <i>ASSOCIATED GENERAL CONTRACTORS OF AMERICA</i>
9:50 – 10:40	<b>Payment Fraud – Fraud Trends and Best Practices to Mitigate Your Risk</b> 1 hr.	<b>Marcia C. Smith, CTP</b> <i>JP MORGAN, CHASE BANK, NA</i>
10:40 – 11:00	<i>Break</i>	
11:00 – 12:15	<b>Workforce Development: Attracting and Retaining Great Employees Through Values Based Leadership</b> 1 hr.	<b>Tom Epperson</b> <i>INNERWILL LEADERSHIP INSTITUTE</i>
12:15 – 1:15	<i>Lunch</i>	
1:15 – 2:05	<b>Estate and Business Succession Planning</b> 1 hr.	<b>Steven F. Luby</b> <i>STEPTOE &amp; JOHNSON, PLLC</i>
2:05 – 2:15	<i>Break</i>	
2:15 – 3:05	<b>Unpacking the Tax Cut and Jobs Act</b> 1 hr.	<b>Matt Von Schuch, CPA</b> <i>BROWN EDWARDS</i>
3:05 – 3:55	<b>Changes to the Revenue Recognition Standards and How It Impacts Contractors</b> 1.5 hr.	<b>Billy Robinson, CPA</b> <i>BROWN EDWARDS</i>